

COMPANY CORPORATE PRESENTATION

2024



Danos

INTERNATIONAL PROPERTY
CONSULTANTS & VALUERS

Background of Company

Offices in Cyprus, Greece and the Balkans

- Cyprus: Nicosia office established in 1968
Limassol office established in 2007
- Greece: Thessaloniki and Athens offices established in 1995
Chania office established in 2010 and Heraklion in 2011
- Serbia: Belgrade office established in 2009

- Personnel:

Cyprus	11 employees	Belgrade	5 employees
Athens	14 employees		
Thessaloniki	7 employees	Outsourced associates network	45 persons
Crete	10 employees		

Background of Company

- Full range of services with significant track record
- High quality and expertise in corporate client representation
- 56 years of experience
- Greece offices, in alliance with BNP PARIBAS REAL ESTATE



Our company has formed a strategic alliance with BNP PARIBAS REAL ESTATE one of the most profound real estate consultancy services in Europe thus increasing the impact of DANOS company in the market.

- Registered RICS company



Core services

- Feasibility Studies (Highest & Best Use studies)
- Valuations
- Technical Due Diligence
- Property Management / Facilities Management
- Agency & Negotiations
- Investment Advice & Portfolio Management
- Market Studies & Location Analysis
- Development Advice, Tax, Legal, Planning and Design

Professional qualifications

- The Royal Institution of Chartered Surveyors
- The International Institute of Valuers
- The International Federation of Surveyors
- The Institute of Revenues Rating and Valuation
- The International Real Estate Federation
- The Greek Association of Chartered Surveyors
- The Greek Association of Valuers
- The Serbian Association of Chartered Surveyors
- The Serbian Association of Valuers
- The Cyprus Association of Chartered Surveyors
- The Hellenic Project Management Institute
- The Investment Property Forum
- The European Group of Valuers Association
- The Certified Association of Valuers
- The Greek Institute of Valuation
- The Greek Board of Appraisers
- The Technical Chamber of Greece
- The Scientific Technical Chamber of Cyprus
- The Estate Management Club
- The European Real Estate Society
- The Chartered Institute of Building
- The Athens Bar Association
- The Greek Economical Chamber
- The Urban Land Institute

Company structure

- Administration / Marketing
- Sector Valuation & Research
- Property & Project Management services
- Sector Agency / Market Research services
- Financial & Human Resource Department
- International Business Department
- Legal Department
- IT Department

Competitive advantages

VALUATION DEPARTMENT

- Experience - more than 500 valuations per month
- International Standards according to the regulations of RICS, TEGoVA, and IVS
- Global recognition
- Professionalism - Credentials
- Expertise – Multi disciplined
- Integrity – Brand name for more than 56 years

AGENCY DEPARTMENT

- Real Estate Agent Registration Number 1
- Corporate approach and international know how
- More than 56 years of experience with more than 6.000 agency deals as a track record
- International Standards according to the regulations of the RICS
- Trustworthy and Effective

Our clients - indicative



Valuation & Research



BainCapital



NATIONAL BANK
OF GREECE



HELLENIC BANK

Hines



BROOKLANE

Our clients - indicative



Valuation & Research



HELLENIC REPUBLIC ASSET
DEVELOPMENT FUND



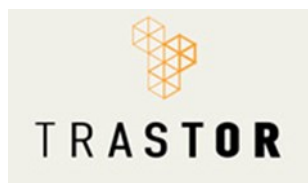
Our clients - indicative



AGENCY



APOLLO



Procter & Gamble



SIEMENS



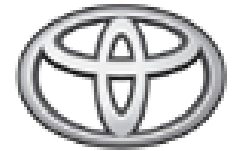
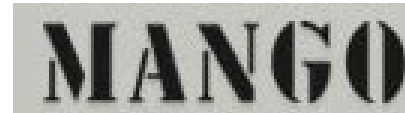
Amundi
ASSET MANAGEMENT



Our clients - indicative



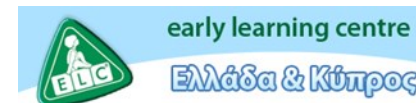
AGENCY



TOYOTA



SEPHORA



Our clients - indicative



AGENCY

KOTEX

ALMEX



1921

БАНКА
ПОШТАНСКА
ШТЕДИОНИЦА
Најдуже се знамо

FORMA IDEALE

CTP I

ERSTE
Group Immorent

MILSPED
GROUP

JUMBA

DEXYCO

ИНГРАП-ОМНИ

BN BOŠ capriolo

API
API bank



MERIDIJAN - ŠPED

Danos
INTERNATIONAL PROPERTY
CONSULTANTS & VALUERS

AIK Banka
domaća i jaka



SUBARU

Our clients - indicative



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Our clients - indicative



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Our clients - indicative



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The Way of Distribution



United Serbian Breweries

Member of the Heineken Group



Mr. Bricolage



Our clients - indicative



AGENCY



Our clients - indicative



AGENCY



Embassy of Egypt



Embassy of the USA



Embassy of Slovenia



Embassy of Portugal



Embassy of Japan



GREECE

An alliance member of
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